

Government affairs and institutional strategy

RVOS Strategy Group provides executive-level consulting to public, private and nonprofit organizations whose operations and strategic priorities are shaped by government decisions, funding and stakeholder relationships. We connect policy and fiscal analysis with an understanding of how institutions work, helping leaders anticipate consequences, reconcile competing priorities and develop a coordinated strategy for action.

CORE COMPETENCIES

Government affairs and policy

Assess legislative, regulatory and fiscal implications; identify decision-makers and develop the analysis and strategy leadership needs to engage.

Funding and strategic partnerships

Identify funding opportunities and prospective partners, assess requirements and develop a case that connects organizational priorities to available resources.

Community and stakeholder engagement

Map interests, build engagement strategies and coordinate the relationships needed to navigate competing priorities and strengthen support.

Messaging and communication coordination

Develop executive briefs, talking points and meeting materials; align leadership, internal teams and communications advisers around a consistent case for action.

PRINCIPAL-LED DELIVERY

Clients work directly with a principal whose experience spans legislative strategy, public funding, municipal and state operations. RVOS brings these perspectives together to assess what a decision requires, where competing interests create friction, and how to sequence action around the organization's objectives.

Advisory scope: research, planning, coordination and executive support. Legislative lobbying is outside this scope.

RELEVANT FOUNDER EXPERIENCE

Domonique D. Jones | Founder and Principal Strategist

Selected results from prior California Legislature and City of Dallas roles, separate from RVOS client past performance.

Government affairs and policy. 100% gubernatorial signature rate for priority bills reaching the Governor in the final California cycle. Led stakeholder alignment, opposition mapping and amendment strategy.

Funding and strategic partnerships. Secured **\$20M+** in California state funding through negotiations; led Dallas request preparation and City coordination for a project receiving an **\$850,000** federal allocation.

Community and stakeholder engagement. 88% confirmation rate for California Legislative Black Caucus-endorsed gubernatorial nominees in the final California cycle. Led appointment strategy, relationship cultivation and stakeholder preparation.

Messaging and communication coordination. Organized the Governor-caucus policy summit and coordinated messaging and agency engagement supporting the successful **\$300M** Low Performing Students Block Grant effort.

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NAICS

541611 Administrative & General Management Consulting

541618 Other Management Consulting

541990 Other Professional, Scientific & Technical Services